



VIDYABHARTI TRUST COLLEGE OF BUSINESS, COMPUTER-SCIENCE AND RESEARCH

(Affiliated to Veer Narmad South Gujarat University, Surat.)

Vidyabharti Trust, UmraKh, At & Po: Baben, Ta: Bardoli, Di: Surat, Pin: 394601.

INTERNAL EXAM OCTOBER 2026

DATE: 07-10-2026

FYBBA SEM-1

STUDENT SEAT NO.:

TIME: 10:00am To 12:00pm

**SUBJECT: PRINCIPLES AND PRACTICES OF
MANAGEMENT**

SIGN:

TOTAL MARKS: 50

Q1 Answer the following questions in brief. (Any Five) 10

- Define the term 'Management'.
- What is decision-making?
- Define Staffing.
- What is Line Organisation Structure?
- List Down the various external sources of recruitment.
- Explain the meaning of controlling.
- Why coordination is necessary in an organisation? Give any two reasons for this.

Q2 Discuss Various principles suggested by Henry Fayol as administrative management giving Suitable Examples. 14

OR

- Explain the process of decision-making. 7
- Discuss various types of planning in Management. 7

Q3 What do you mean by organising? Explain process and principles of organising. 14

OR

- Explain the leadership theories of directing. 7
- Explain any two Organisational Structures with their merits. 7

Q4 Write short notes on the following. (Any Three) 12

- Kaizen
- Managerial Roles
- Six Sigma
- Blocks to effective delegation.
- Internal Sources of Recruitment

****** ALL THE BEST ******



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DATE: 10/10/2026

INTERNAL EXAM (October 2026)

STUDENT SEAT NO:

TIME: 02:00PM TO 03:00PM

FYBBA SEM -1

SIGN:

SUBJECT: AEC-101 Gujarati

TOTAL MARKS: 25

પ્રશ્ન ૧: નીચેના પ્રશ્નોમાંથી કોઈપણ પાંચ ના જવાબ ટૂંકમાં આપો. (કોઈપણ પાંચ) [10]

૧. સર્વનામ એટલે શું?
૨. ક્રૌંસ એટલે શું?
૩. વિચાર વિસ્તાર કરતી વખતે શું ધ્યાનમાં રાખવું?
૪. દ્રવ્યવાચક સંજ્ઞાના બે ઉદાહરણ લખો.
૫. ભાવવાચક નામ એટલે શું?
૬. ગુરુવિરામનો ઉપયોગ શા માટે થાય છે?
૭. 'અધૂરો ઘડો છલકાય ઘણો'નો અર્થ જણાવો

પ્રશ્ન ૨ (અ): નામ એટલે શું? તેના વિવિધ પ્રકારો ઉદાહરણ સાથે સમજાવો.

[05]

અથવા

વાક્યમાં વપરાતા અર્ધ વિરામ અને અલ્પવિરામ ચિન્હ ઉદાહરણ સહિત સમજાવો.

[05]

(બ): કહેવત એટલે શું? કહેવતોની મુખ્ય ખાસિયતો જણાવો અને દૈનિક ભાષા-વ્યવહારમાં કહેવતોનું સ્થાન સ્પષ્ટ કરો.

[05]

અથવા

વર્ણ એટલે શું? વર્ણમાળા (કક્કો) ની વ્યાખ્યા આપી, ઉચ્ચારણ સ્થાનના આધારે વ્યંજનોના પ્રકારો ઉદાહરણ સહિત વિગતવાર સમજાવો.

[05]

(ક) મુદ્દા પરથી વાર્તા

[05]

~~કોલેજ~~ વિદ્યાર્થી → સમયનો બગાડ → મોબાઇલનો વધુ ઉપયોગ → પરીક્ષા નજીક → તૈયારી અધૂરી → નિષ્ફળતા → ભૂલનો અહેસા.

અથવા

વિચાર વિસ્તાર

“જ્યાં જ્યાં વસે એક ગુજરાતી, ત્યાં સદા કાળ ગુજરાત”

[05]

—ALL THE BEST—



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DATE: 10/10/2026

INTERNAL EXAM (October 2026)

STUDENT SEAT NO:

TIME: 02:00PM TO 03:00PM

FYBBA SEM-1

SIGN:

SUBJECT: AEC-101 HINDI

TOTAL MARKS: 25

प्रश्न 1: निम्नलिखित में से किन्हीं पाँच प्रश्नों के उत्तर संक्षेप में दीजिए। (कोई पाँच)

[10]

1. सर्वनाम क्या होता है?
2. कोष्ठक क्या होता है?
3. भाव पल्लवन करते समय किन बातों का ध्यान रखना चाहिए?
4. द्रव्यवाचक संज्ञा के दो उदाहरण लिखिए।
5. भाववाचक संज्ञा क्या होता है?
6. उप विराम / अपूर्ण विराम का प्रयोग क्यों किया जाता है?
7. 'अधजल गगरी छलकत जाए' का अर्थ स्पष्ट कीजिए।

प्रश्न 2:

(अ) : संज्ञा क्या है? उदाहरणों सहित इसके विभिन्न प्रकारों की व्याख्या कीजिए।

[05]

अथवा

वाक्यों में प्रयुक्त अर्धविराम और अल्पविराम चिह्नों को उदाहरणों सहित समझाइए।

[05]

(ब) : कहावत क्या है? कहावतों की मुख्य विशेषताओं को बताइए और दैनिक भाषा के प्रयोग में कहावतों के स्थान को स्पष्ट कीजिए।

[05]

अथवा

वर्ण क्या है? वर्णमाला (कक्को) की परिभाषा दीजिए, उच्चारण स्थान के आधार पर व्यंजनों के प्रकारों को उदाहरणों सहित विस्तार से समझाइए।

[05]

(क) : मुद्दों के आधार पर कहानी

[05]

कॉलेज छात्र - समय की बर्बादी → मोबाइल का अत्यधिक उपयोग → परीक्षा की अधूरी तैयारी → असफलता → गलती का एहसास.

अथवा

भाव पल्लवन

"जहां कहीं भी कोई गुजराती रहता है, वहां हमेशा गुजरात मौजूद रहता है।"

[05]

--ALL THE BEST--



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DATE:08/10/2026

INTERNAL EXAM (October-2026)

STUDENT SEAT NO:

FYBBA SEM -1

SIGN:

TIME: 10:00AM TO 12:00PM

SUBJECT: CCC 104

Business Communication-I

TOTAL MARKS: 50

Q.1 Answer the following questions in brief. (Any Five)

[10]

- Draw diagram of communication process.
- Define Synchronous and Asynchronous communication with example.
- Importance of feedback in communication.
- State two characteristics of a good business letter.
- What is semantic barrier?
- List E-platforms for team communication.
- Give any two tips while communicating with virtual teams.

Q.2 What is listening? Explain its types & importance in effective communication.

[14]

OR

Q 2(a). Explain barriers to communication.

[7]

Q 2(b). The role of non-verbal communication in enhancing the effectiveness of interpersonal interaction.

[7]

Q 3(a). Write an order letter to a stationary store.

[7]

Q 3 (b). Write a note on Email Etiquettes.

[7]

OR

Q 3(a). Explain 7Cs of communication

[7]

Q 3(b). You are required to write a Resignation letter sending to HR manager mentioning that you have got better opportunity.

[7]

Q 4. Attempt any THREE of the following: [3 × 4 = 12 Marks]

- Write an email for requesting your manager for granting 2 days emergency leave.
- Write a short note on listening skills.
- Prepare an inquiry letter for books required in your library.
- Write a short note on negative message.
- Write a note on written communication

---ALL THE BEST---



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DATE: 10 Oct. 2026
TIME: 10:00-12:00

INTERNAL EXAM OCTOBER 2026
FYBBA-SEM-1
SUBJECT: CC 103 – BUSINESS STATISTICS & LOGIC

STUDENT SEAT NO.:
SIGN:
TOTAL MARKS: 50

Q1 ATTEMPT ANY FIVE OUT OF SEVEN

2*5= 10

- A. Define Business statistics?
- B. Define Regression?
- C. What do you mean by Correlation?
- D. Write the properties of correlation coefficient.
- E. Define coefficient of variation.
- F. Solve the following problems by using the binomial formula.
 - 1) If $n=4$ and $p=0.10$, find $P(x=3)$
 - 2) If $n=20$ and $p=0.50$, find $p(x=12)$
- G. Find mean of the following observation:
15, 20, 23, 24, 29, 42, 55, 68, 73, 58.

Q2(A) From the following data, Calculate Mean and Median.

7*2= 14

Observation	15	20	25	30	35	40	45
Frequency	3	25	19	16	4	5	6

- Q2(B)** It is know from past experience that in a certain plant there are on the average 4 Industrial accident per month. Find the probability that in a given year there will be less than 4 accident. Assume poisson distribution.

OR

- Q2(A)** A box contains 100 transistors, 20 of which are defective, 10 are selected for inspection. Indicate what is the probability that

7*2= 14

- 1) All 10 are defective.
- 2) All 10 are good.
- 3) At least one is defective.
- 4) At the most 3 are defective.

- Q2(B)** Obtain Regression equation of X on Y & Y on X from the following data.

Years of service	11	7	9	5	8	6	10
Income(Hundred)	7	5	3	2	6	4	8



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DATE: 10 Oct. 2026
TIME: 10:00-12:00

INTERNAL EXAM OCTOBER 2026
FYBBA-SEM-1

SUBJECT: CC 103 – BUSINESS STATISTICS & LOGIC

STUDENT SEAT NO.:
SIGN:
TOTAL MARKS: 50

Q3(A) Calculate Karl Pearson Correlation Coefficient from the following data.

Marks in Economics	10	6	9	10	12	13	11	9
Marks in Banking	9	4	6	9	11	13	8	4

7*2= 14

Q3(B) Calculate Correlation from the following data using Rank Spearman method.

X	60	34	40	50	45	41	22	43	42
Y	73	32	34	40	45	33	12	30	36

OR

Q3(A) Calculate Mean deviation (MD) & Standard deviation (SD) from following data

7*2= 14

X	10-20	20-30	30-40	40-50	50-60	60-70	70-80	80-90	90-100
f	5	4	7	12	10	8	4	3	6

Q3(B) The customer account of a certain departmental store have an average balance Of Rs. 120 and a standard deviation of Rs. 40. Assuming that the account balances are normally distributed,

- 1) What proportion of the account is over Rs. 150 ?
- 2) What proportion of the account is between Rs. 100 and 150 ?
- 3) What proportion of the account is between Rs. 60 and 90 ?

Q4 WRITE SHORT NOTES (ANY THREE)

4*3= 12

A) Properties of Regression.

B) comparison between correlation and regression.

C) Determine Q4, D8 & P55 from the following table

Marks	< 5	5-10	10-15	15-20	20-25	30-35	> 35
No. of Students	59	157	197	55	48	17	5

D) Solve the following problems by using the poisson distribution.

- 1) $P(5 < x \leq 8 / \lambda = 5.7)$
- 2) $P(4 < x < 8 / \lambda = 4.4)$
- 3) $P(3 \leq x \leq 9 / \lambda = 4.2)$

BEST OF LUCK



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Vidyabharti Trust, Umrah, At & Po: Baben, Ta: Bardoli, Di: Surat, Pin: 394601.

DATE: 09-10-2026

TIME: 02:00pm To 03:00pm

INTERNAL EXAM OCTOBER 2026

FYBBA SEM-1

SUBJECT: SEC-101 ENVIRONMENTAL
SCIENCE AND SUSTAINABILITY.

STUDENT SEAT NO.:

SIGN:

TOTAL MARKS: 25

- 1 Answer the following questions in brief. (any five) 10**
- a. What is sustainability?
 - b. Define Malnutrition.
 - c. What is Water Cycle?
 - d. Define Trophic Levels in a Food Chain.
 - e. List down the different types of pollution.
 - f. Define soil pollution.
 - g. Mention any two causes of air pollution.
- 2 a What is an ecosystem? Explain the structure of an ecosystem in detail. 08**
- b Explain deforestation in detail. Also discuss the major causes and impacts of deforestation. 07**
- OR**
- 2 a What is air pollution? Explain its sources and effects in detail. 08**
- b What is water pollution? Explain the effects of water pollution in detail. 07**



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DATE: 09/10/2026
TIME: 10:00-12:00

INTERNAL EXAM OCTOBER-2026
FYBBA SEM-1
SUBJECT: FINANCIAL ACCOUNTING

STUDENT SEAT NO.:
SIGN:
TOTAL MARKS: 50

Q1 ATTEMPT ANY FIVE (OUT OF SEVEN)

10

- 1 Define "Financial Accounting."
- 2 Provide journal of following transaction:
Purchased a machinery worth Rs.1,00,000 from Rocky and paid half amount by cash.
- 3 List down names of various subsidiary books.
- 4 What is a petty cash?
- 5 Classify current liabilities from the following:
Sundry Debtors, Outstanding salary, receivable commission, bills payable, short-term loan, rent received in advance, sundry creditors
- 6 Define Business entity concept.
- 7 i. purchase 300 qty worth rs.9000 on 1st may; ii. purchase 100 qty worth rs.3000 on 5th may, find out balance on 5th may as per WAM in stock register.

Q2 a) Kapoor brothers has provided following information for the month of April, 2025.

07

You are required prepare Purchase Book and Purchase Return Book.

Apr, 1	Purchased goods worth Rs. 2,00,000 at a trade discount 10% and 5% cash discount from ABC Traders on credit terms of 15 days.
5	Purchased machinery costing Rs. 54,000 and paid installation charges of Rs. 6000.
10	¼ of Goods purchased from ABC traders are returned back as it was not according to sample.
15	Goods worth Rs. 90,000 purchased from MNC traders at a trade discount 15%.
20	Goods purchased on cash Rs. 38,000
25	Goods worth Rs. 13,000 returned to MNC traders and sent debit note.
30	Goods worth Rs. 1,50,000 purchased from XYZ traders at a trade discount 10% and 2% cash discount on credit terms of 30 days.

b) Draw up format of Balance sheet as per Company Act, 2013.

07

OR

Q2 A company has provided you following information related to Material "S" for the month April, 2024. Prepare stock register using:

14

(i) FIFO Method & (ii) Weighted Average Method.

Date	Particulars	Qty with Rate
1/4/24	Opening balance	14,000 Ltr at Rs. 11 per Ltr.
4/4/24	Purchases	9,000 Ltr. at Rs. 12 per Ltr.

6/4/24	Issues	15,000 Ltr.
15/4/24	Purchases	9,000 Ltr. At Rs. 10 per Ltr.
20/4/24	Issues	15,000 Ltr.
25/4/24	Shortage	1,000 Ltr.

Q3 Journalize the following transactions in the books of Shri Mehta:

14

November 2022

- 1: Brought Rs. 50,000 cash, debtors Rs. 20,000, stock of goods Rs. 10,000 and creditors of & Rs. 5000 and commenced business.
- 2: Deposited cash Rs. 20,000 with Vijaya Bank and opened account.
- 3: Goods of Rs. 20,000 purchased from Sumul at 10% trade discount and 10% cash discount. Paid half amount by cheque.
- 4: A furniture of Rs. 15,000 purchased on credit from "Punit Furniture Mart". A carriage of 100 paid in cash.
- 5: Defective goods of Rs. 3000 returned to Sumul.
- 6: Goods of Rs. 12,000 sold to Rajshri at 10% trade discount and 10% cash discount. Paid half amount by cheque.
- 8: Goods of Rs. 15,000 sold to Mahendra on cash at 10% trade discount and 10% cash discount.
- 10: Withdrawn goods of Rs. 300 and cash Rs. 200 for personal use.
- 11: Purchased plastic bags of Rs. 200 for goods packing by cash.
- 12: Rs. 2000 paid by cheque for salary and wages.
- 13: Bad debts took place Rs. 300 which was due from Rajshri and received the remaining amount in cash.
- 14: Due to additional requirement of funds, 12 % loan of Rs. 25,000 obtained from Axis Bank.
- 15: Goods of Rs. 2000 destroyed by fire, for which insurance company has admitted claim of Rs. 1500. Realized Rs. 200 from goods burnt by fire.
- 16: Both life insurance premium of son Rs. 450, and fire insurance premium of Rs. 550 paid by cheque.

OR

Q3 From the undernoted Trial Balance of Pushpa Ltd. as on 31/03/22 prepare final accounts.

14

Name of Account	Debit (Rs.)	Credit (Rs.)
Drawings – Capital	24,000	3,00,000
Purchase-Sales	2,96,000	8,00,000
Goods Returns	80,000	20,000
Provident fund -Contribution to Provident fund	10,000	1,00,000
Provident Fund Investment-Int. on provident fund investment	1,00,000	8000
Debtors-Creditors	2,00,000	1,50,000

Discount	46,000	14,000
Bad-Debts & Bad Debts Reserve	30,000	45,000
Bills Receivables-Bills Payable	15,000	25,000
Goods stock (Dt. 1-04-2021)	80,000	-
Demurrage	3000	-
Tolai	1000	-
Carriage Inward	18,000	-
Trade Expenses	90,000	-
Cash Balance	16,000	-
Bank Balance	25,000	-
Fixed Assets (Cost Price 5,00,000)	4,00,000	-
Advertisement Expenses	28,000	-
TOTAL	14,62,000	14,62,000

Additional Information:

1. Stock as on 31-03-2021 is Rs. 2,00,000 out of which market value of 30% stock is 20 % more. Market value of 50 % stock is less by 10%. Whereas remaining stock need to repairs expenses of Rs. 2000.
2. Goods of Rs. 5000 given as advertisement
3. Credit sales of Rs. 10,000 wrongly recorded as credit purchases.
4. Write off Rs. 20,000 as bad debts from debtors and provide 10% Bad debt reserve.
5. Calculate 10% interest on Capital and 5% interest on Drawings.
6. Calculate depreciation at 10% on fixed assets as per straight line method.

Q4 WRITE SHORT NOTES (ANY THREE)

12

- 1 Systematics sampling
- 2 Types of primary scale
- 3 Sampling procedure
- 4 Primary data v/s secondary data
- 5 Role of hypotheses in research



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DATE: 08-10-2026

TIME: 2:00pm To
30:00pm

INTERNAL EXAM OCTOBER

FYBBA SEM-1()

SUBJECT: Bhartiya Gyan Parampara- An
introduction

STUDENT SEAT NO.:

SIGN:

TOTAL MARKS: 25

- 1 Answer the following questions in brief. (Any Five) 10
- A. Define the term Bhartiya Gyan Parampara.
 - B. What is Death?
 - C. Explain the term Dharma and Karma.
 - D. Explain Vedas.
 - E. What is unity in Diversity?
 - F. Define the term Yoga and Meditation.
 - G. Explain Guru Shishya Parampara.
- 2 Explain the ancient roots of the Bhartiya Knowledge System in detail. Discuss the Indus Valley Civilization and the Vedic Era. 15
- OR
- 2 a. Write a Types of Darshan and explain Vastu & Jyotish shastra and its implication in modern life. 08
- 2 b. Write a Short note on the way of life as Bhartiya Knowledge systems. 07



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Vidyabharti Trust, Umrakh, At & Po: Baben, Ta: Bardoli, Di: Surat, Pin: 394601.

DATE: 08-10-2026

TIME: 10 AM TO 12 PM

INTERNAL EXAM OCTOBER

FYBBA SEM-1 OM

SUBJECT: ACCOUNTING FOR MANAGERS

STUDENT SEAT NO.:

SIGN:

TOTAL MARKS: 50

Instructions:

- Write to-the-point answers.

1 Answer the following questions in brief. (Any Five)

10

- What is accounting?
- Draw Performa of trial balance.
- What is the accounting cycle?
- Write golden rules of real account and nominal account.
- What is ledger?
- Write formula of current ratio and stock turnover ratio.
- What is ratio?

2 From the following transactions of M/s Raj Traders for the month of June 2026, prepare Journal Proper, Purchases Book, Sales Book, Purchases Returns Book, Sales Returns Book: 14

Date	Transactions
June 1	Started business with cash ₹1,00,000.
June 3	Purchased goods for cash ₹15,000.
June 5	Purchased goods on credit from Amit ₹25,000.
June 7	Sold goods for cash ₹18,000.
June 10	Sold goods on credit to Ravi ₹30,000.
June 12	Returned goods to Amit ₹4,000.
June 15	Ravi returned goods worth ₹5,000.
June 18	Purchased goods on credit from Karan ₹20,000.
June 20	Sold goods on credit to Mehul ₹22,000.
June 22	Returned goods to Karan ₹3,000.
June 24	Mehul returned goods worth ₹2,000.
June 26	Purchased furniture for cash ₹10,000.
June 28	Paid salary ₹6,000.
June 30	Withdrew cash for personal use ₹5,000.

OR

2 a. From the following transactions prepare three column cash book of Shri Mahavir: 07

Date	Particulars
Jun 1	Cash balance ₹4,200, Bank overdraft ₹3,050.
Jun 1	Issued a cheque of ₹2,200 to Big-Boss in full payment of his due of ₹2,250.
3	Sold goods of ₹4,000 to Malaviya at 10% trade discount; paid half the amount by cheque.
5	Sold goods of ₹4,000 to Karina at 5% cash discount. She issued a cheque of 2/3 of the amount, which is immediately deposited in the bank.
6	Purchased goods of ₹6,000 from Shila at 10% trade discount and 5% cash discount if the payment is made within 10 days.
8	The cheque received from Malaviya is dishonoured.
12	Issued a cheque in full settlement to Shila.
14	Purchased stationery of ₹300 by cheque.
18	Purchased goods of ₹3,000 from Maya at 10% trade discount and 5% cash discount. Paid ₹510 in cash and remaining by cheque.
25	Withdrew from bank for office expenses ₹2,200 and for personal use ₹800.
26	Paid salary ₹2,000.



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30 Keeping ₹400 on hand, excess cash has been deposited in the bank.

07

2 b. Explain advantages and limitations of management accounting.

3 a. Prashant Ltd. has been in existence for two years. Most important facts from its published accounts are given below. 07

Balance Sheet

Particulars	1st year (₹)	2nd year (₹)
[A] Equity and Liabilities:		
[1] Shareholders' Funds:		
Equity Shares of ₹ 100 each	1,00,000	1,00,000
(B) Reserves & Surplus:		
Reserves	10,000	20,000
Profit & Loss A/c	14,000	2,000
[2] Non-Current Liabilities:		
Loans on Mortgage	1,10,000	80,000
[3] Current Liabilities:		
Bank Overdraft	—	20,000
Provision for Taxation	34,000	13,000
Creditors	30,000	90,000
Proposed Dividend	10,000	15,000
TOTAL	3,08,000	3,40,000
[B] Assets:		
[1] Non-Current Assets:		
Fixed Assets less Depreciation	2,08,000	1,98,000
[2] Current Assets: Stock-in-trade	30,000	60,000
Debtors	40,000	80,000
Cash & Bank Bal.	30,000	2,000
TOTAL	3,08,000	3,40,000

Profit and Loss Account for Two Years

Particulars	Year I (₹)	Year II (₹)	Particulars	Year I (₹)	Year II (₹)
To Interest on Mortgage Loan	2,400	4,800	By Balance B/f	—	14,000
To Directors' Remuneration	10,000	30,000	By Profit for the Year (after normal running cost and depreciation)	80,400	60,800
To Provision for Taxation	34,000	13,000			
To Dividend	10,000	15,000			
To Transfer to Res.	10,000	10,000			
To Balance C/f	14,000	2,000			
Total	80,400	74,800	Total	80,400	74,800

Calculate Current ratio, Quick ratio, Debt to equity ratio, proprietary ratio, Return on capital employed, and Return on equity ratio with interpretation from the above information.

07

3 b. Explain FIFO, LIFO and Weighted Average method.

OR



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- 3 a. Prepare a Stock Register for M/s Raj Traders. Apply the method mentioned against each issue: FIFO. LIFO or Weighted Average. Show the issue value and balance stock. 07

Date	Transaction	Details	Date	Transaction	Details
June 1	Opening Stock	100 units @ ₹10	June 24	Issue – Weighted Average	60 units
June 5	Purchase	80 units @ ₹12	June 28	Purchase	40 units @ ₹16
June 8	Issue – FIFO	120 units	June 30	Issue – FIFO	50 units
June 12	Purchase	100 units @ ₹14	July 3	Purchase	60 units @ ₹18
June 15	Issue – LIFO	70 units	July 5	Issue – LIFO	80 units
June 20	Purchase	50 units @ ₹15	July 8	Purchase	30 units @ ₹20
			July 10	Issue – Weighted Average	20 units

- 3 b. From the following transactions of M/s Shree Enterprises, prepare journal. 07

Date	Transaction
Sept. 1	Purchased goods for cash ₹25,000
Sept. 2	Purchased goods on credit from Raj & Co. ₹40,000 less 10% trade discount
Sept. 4	Purchased office furniture on credit from Modern Furniture ₹30,000
Sept. 5	Sold goods for cash ₹20,000
Sept. 7	Sold goods on credit to Mehta Stores ₹50,000 less 10% trade discount
Sept. 9	Purchased goods on credit from Kiran Traders ₹35,000
Sept. 11	Returned goods to Raj & Co. of list price ₹8,000
Sept. 13	Mehta Stores returned goods of list price ₹5,000
Sept. 15	Purchased machinery on credit from ABC Machines ₹60,000
Sept. 17	Sold goods on credit to Patel Stores ₹40,000
Sept. 19	Purchased goods on credit from Raj & Co. ₹20,000 less 5% trade discount
Sept. 21	Returned goods to Kiran Traders ₹7,000
Sept. 23	Patel Stores returned goods ₹4,000

- 4 Write short note on any three of the following. 12
- Difference between management accounting and cost accounting
 - Advantages and limitations of financial accounting
 - Phases of accounting
 - Specimen of Financial Statements of Company As Per Company Act, 2013
 - Classification of Ratio



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DATE: 10/10/2026

INTERNAL EXAM (October 2026)

STUDENT SEAT NO:

FYBBA SEM -1 (DM)

SIGN:

TIME: 10:00AM TO 12:00PM

SUBJECT: CC-104-Business Organization

TOTAL MARKS: 50

Q.1 Answer in brief. (Any FIVE).

[10]

1. Define modern business.
2. What is Industry?
3. Define the optimum size of a business unit.
4. What is Rationalization?
5. List down consideration in establishing new business.
6. Name the different stages of development of a business
7. What is the legal status of a Joint Stock Company?

Q.2 Define sole proprietorship Describe the characteristics, merits, and demerits of a Sole Proprietorship.

[14]

OR

Q.2 (a). Explain the qualities of a successful businessman.

[07]

Q.2 (b). Differentiate between a Private and a Public Company.

[07]

Q.3 Give a detailed explanation of the Factors affecting the Plant Location.

[14]

OR

Q.3(a) Differentiate between Rationalization and Nationalization.

[07]

Q.3(b) Discuss the different types of Plant Layouts

[07]

Q.4 Write short notes on: (Any THREE).

4*3=12

1. Optimum Size of Business Unit.
2. Merits and Demerits of Rationalization.
3. Co-operatives & their features.
4. One Person Company

---ALL THE BEST---



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Vidyabharti Trust, Umrah, At & Po: Baben, Ta: Bardoli, Di: Surat, Pin: 394601.

DATE: 07/10/2026
TIME: 10:00 AM –
12:00 PM

INTERNAL EXAM OCTOBER 2026
FYBBA-DM SEM-I
SUBJECT: FUNDAMENTALS OF
COMMERCE

STUDENT SEAT NO.:
SIGN:
TOTAL MARKS: 50

Instructions:

- Write to-the-point answers.
- Figures to the right indicate marks allotted to those questions.
- Draw diagram wherever necessary.

- 1 Answer the following questions in brief. (Any Five) 10
- Define Commerce.
 - Define GNP.
 - What is Cross Elasticity of Demand?
 - What is Accounting Cycle?
 - What is Financial Accounting?
 - What is Corporate Tax?
 - Write the full form of CBIC.
- 2 a. Explain the objectives and key principles of WTO. 07
- 2 b. Explain Price Elasticity of Demand with a suitable example. 07
- OR**
- 2 a. Explain Micro Economics and Macro Economics. 07
- 2 b. Explain Customs Duty in detail. 07
- 3 a. Define Accounting and write a detailed note on GAAP. 07
- 3 b. Explain Taxation and different types of taxes with suitable examples. 07
- OR**
- 3 a. Explain Financial Accounting and Management Accounting. 07
- 3 b. Explain GST in detail. 07
- 4 Write short note on any three of the following. 12
- Balance of Payments.
 - Marginal Utility.
 - Elasticity of Supply with a suitable example
 - Explain difference between Direct and Indirect Tax.
 - Explain Excise Duty.



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DATE: 9/10/2026
TIME: 10:00AM TO
12:00PM

INTERNAL EXAM OCTOBER-2026
FYBBA DM SEM-1
SUBJECT: Fundamentals of Marketing

STUDENT SEAT NO.:
SIGN:
TOTAL MARKS: 50

Instructions:

- Write to-the-point answers.
- Figures to the right indicate marks allotted to those questions.
- Draw diagram wherever necessary.

- 1 Answer the following questions in brief. (Any Five) 10
 - a. Define marketing
 - b. Define Packaging.
 - c. What is Promotional mix?
 - d. Define product.
 - e. What is Difference between Needs and wants?
 - f. Define Holistic marketing.
 - g. Enlist levels of products.
- 2 Explain various concepts of marketing in detail. 14

OR

 - 2 a. Distinguish between marketing and selling. 07
 - 2 b. Explain factor affecting pricing in detail. 07
- 3 a. What is promotion? Explain importance of promotion in detail 07
- 3 b. Define IMC. Explain importance of IMC in detail. 07

OR

 - 3 a. What is distribution channel? Explain its types in detail. 07
 - 3 b. Explain any two promotional mix tools in detail. 07
- 4 Write short note on any three of the following. 12
 - a. Importance of marketing.
 - b. Different levels of products.
 - c. Packaging.
 - d. Objectives of pricing.
 - e. Personal selling